

Sharat Ganapati

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Mailing Address:

Georgetown University
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Washington, DC 20057

Fields

Applied Microeconomics, International Trade, and Industrial Organization

Employment

Georgetown University

Assistant Professor

2018-

Edmund A. Walsh School of Foreign Service (Primary Appointment)

Department of Economics (Courtesy Appointment)

Dartmouth College

International Economics Fellow

2017-2018

Education

Yale University

Doctor of Philosophy, Department of Economics

2017

Master of Philosophy, Department of Economics

2014

Master of Arts, Department of Economics

2013

University of Chicago

Bachelor of Science in Mathematics & Bachelor of Arts in Economics
with General and Departmental Honors

2009

Publications (Including Forthcoming and Accepted)

[The Incidence of Carbon Taxes in U.S. Manufacturing: Lessons from Energy Cost Pass-Through](#)

Joint with Joseph Shapiro and Reed Walker

2020

Forthcoming, American Economic Journal: Applied Economics

NBER Working Paper No. 22281

[Oligopolies, Prices, Output, and Productivity](#)

2020

Previously circulated as: "Oligopolies, Prices, and Quantities: Has Industry Concentration Increased Price and Restricted Output?"

Forthcoming, American Economic Journal: Microeconomics

US Census Center for Economic Studies Working Paper 18-48

[The Extensive Margin of Exporting Products: A Firm-level Analysis](#)

2020

Joint with Costas Arkolakis and Marc-Andreas Muendler

Forthcoming, American Economic Journal: Macroeconomics

Working Papers

[Entrepot: The effects of scale on transportation and trade costs](#)

2020

Joint with Woan Foong Wong and Oren Ziv

Skilled Tradable Services: The Transformation of U.S. High-Skill Labor Markets	2019
Joint with Conor Walsh and Fabian Eckert	
Non-Tariff Barriers and Bargaining in Generic Pharmaceuticals	2019
Joint with Rebecca McKibbin	
Submitted	
The Modern Wholesaler: Global Sourcing, Domestic Distribution, and Scale Economies	2019
US Census Center for Economic Studies Working Paper 18-49	
Submitted	
Not-parametric Gravity: Measuring the Macroeconomic Implications of Firm Heterogeneity	2019
Joint with Rodrigo Adao and Costas Arkolakis	
Minimum Wage and Retail Price Pass-through: Evidence and Estimates from Consumption Data	2017
Joint with Jeff Weaver (Currently inactive)	

Current Research

Market Power, Prices, and Productivity

Joint with Colin Hottman

Monopoly on the High Seas

Joint with Woan Foong Wong

Optimal Pigouvian Taxation in Concentrated Industries

Joint with Joseph Shapiro and Reed Walker

Awards, Fellowships

Junior Fellowship in International Trade, Ludwig-Maximilians-Universitat, Munich	2018
Yale University Dissertation Fellowship	2015-2017
Samuel K. Bushnell Fellowship	2015-2016
Cowles Foundation Carl Arvid Anderson Prize Fellowship	2014-2015
Falk Foundation Fellowship	2013-2014
Yale University Doctoral Fellowship	2011-2017
Cowles Foundation and Economic Growth Center Fellowship	2011-2015
Phi Beta Kappa, University of Chicago	2009
Sigma Xi, University of Chicago	2009
Howell Murray Award, University of Chicago Alumni Association	2009
University of Chicago Metcalf Fellow	2008
University of Chicago National Merit Scholarship	2005-2009
IBM Thomas J. Watson Scholarship	2005-2009

Teaching Experience

Professor, International Trade (Masters-level) 542, Georgetown University	2018, 2019
Teaching Assistant, Senior Thesis Seminar 492, Yale University	2017
Teaching Assistant, Introduction to Microeconomics 115, Yale University	2013, 2016
Course Assistant, Calculus III, University of Chicago	2009
Course Assistant, Calculus II, University of Chicago	2008
Course Assistant, Elementary Functions and Calculus III, University of Chicago	2007

Professional Activities:

Editorial Service for:
Associate Editor, Journal of International Economics 2019-current

Referee for:

American Economic Review
European Economic Review
Econometrica
Journal of the Association of Environmental and Resource Economists
Journal of Development Economics
Journal of International Economics
Journal of Political Economy
Journal of Public Economics
The RAND Journal of Economics
Review of Economics and Statistics
Review of International Economics
National Science Foundation (Grant Review)
Smith Richardson Foundation (Grant Review)

Service:

Georgetown University Honor Council 2019-current

Consultant for:

Charles River Associates (CRA International)
Outside Consultant 2012
Associate, Competition Economics 2009-2011

Other Affiliations:

American Economic Association
Econometric Society
US Census, Special Sworn Status
Principal Investigator: Project 1286: Wholesaler Growth and Vertical Integration in Trade
Co-Principal Investigator: Project 1518: Domestic and Export Supply Chains in US Agriculture
Principal Investigator: Project 2193: Aggregate Market Power

Seminars/Presentations:

2020 (All Cancelled/Delayed due to COVID-19) :
Paris School Of Economics
University of California at Berkeley - Haas School of Business
Warwick University
University of Hong Kong
SAET - Seoul Korea
Bureau of Labor Statistics
Bureau of Economic Analysis
Technology & Declining Economic Dynamism 2020 (Boston University)
Empirical Investigations in Trade and Investment (Fukuoka, Japan)

2019:

University of Virginia
International Industrial Organization Conference, Boston
Bates White Life Sciences Symposium, Washington, DC
Washington Area International Trade Symposium (WAITS) Conference
Washington DC Industrial Organization Day
US Congressional Budget Office

National Bureau of Economic Research - Cities, Labor Markets, and the Global Economy
Federal Trade Commission - Microeconomics Conference

2018:

New York University Trade Jamboree
Empirical Investigations in Trade and Investment (Tokyo, Japan)
Florida State University
Brandeis University
Ludwig-Maximilians-Universität, Munich
Heinrich-Heine-Universität Düsseldorf
National Bureau of Economic Research Summer Industrial Organization Conference
National Bureau of Economic Research - The Rise of the Megafirm: Causes and Consequences for Labor and Product Markets
US Department of Justice
Georgetown University

2017:

Harvard Business School
Pennsylvania State University
University of British Columbia Sauder School of Business
University of California Santa Cruz
University of Chicago Booth School of Business
Columbia Business School
University of Southern California
Cornerstone Research
Georgetown University Department of Economics
Georgetown University School of Foreign Service
DC Industrial Organization Day
Dartmouth College
University of California Los Angeles
Empirical Investigations in International Trade (Washington, DC)
United States Census Bureau - Center for Economic Studies

2016:

EconCon (Princeton, NJ)
Western Economic Association International Conference (Selected for the Graduate Student Workshop)
Yale Industrial Organization Workshop
Yale International Trade Prospectus Workshop
Charles River Associates

2015:

Federal Statistical Research Data Center Annual Conference (Stanford, CA)
Yale Industrial Organization and International Trade Prospectus Workshops

Discussant/Chair:

NBER Conference: The Role of Innovation and Entrepreneurship, 2020
International Industrial Organization Conference, Boston, 2019 (Session Chair + Discussant)
AEA Meetings, Atlanta, 2019
Mid-Atlantic International Trade Workshop, Washington DC, 2018
Empirical Investigations in Trade and Investment, Keio University, Tokyo Japan, 2018
AEA Meetings, Philadelphia, 2018
Northeast Workshop on Energy Policy and Environmental Economics, Dartmouth College, 2017
Western Economic Association International Conference, Portland, Oregon, 2016

References upon request.