

# Sharat Ganapati

updated 2025/03

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37th St NW & O St NW  
Washington, DC 20057

## Fields

International Trade, Spatial Economics, and Industrial Organization

## Positions

### Georgetown University

Associate Professor

effective August 2025

Assistant Professor

2018-current

Edmund A. Walsh School of Foreign Service (Primary Appointment)

Department of Economics (Affiliated Faculty)

### National Bureau of Economic Research

Faculty Research Fellow

2021-current

### CESifo Institute

Research Affiliate

2019-current

### Journal of International Economics

Associate Editor

2019-current

### Journal of Political Economy: Microeconomics

Associate Editor

2022-current

### Review of Economics and Statistics

Associate Editor

2024-current

### Dartmouth College

International Economics Fellow

2017-2018

## Education

### Yale University

Doctor of Philosophy, Department of Economics

2017

Master of Philosophy, Department of Economics

2014

Master of Arts, Department of Economics

2013

### University of Chicago

Bachelor of Science in Mathematics & Bachelor of Arts in Economics  
with General and Departmental Honors

2009

## Refereed Publications (Including Forthcoming and Accepted)

1. **Energy Cost Pass-Through in US Manufacturing: Estimates and Implications for Carbon Taxes**  
American Economic Journal: Applied Economics, 12(2): 303–342 2020  
Joint with Joseph Shapiro and Reed Walker  
(NBER Working Paper No. 22281)

2. **Growing Oligopolies, Prices, Output, and Productivity** 2021  
 American Economic Journal: Microeconomics 13(3): 309-27  
 Previously circulated as: "Oligopolies, Prices, and Quantities: Has Industry Concentration Increased Price and Restricted Output?"  
 (US Census CES Working Paper 18-48)
  
3. **The Extensive Margin of Exporting Products: A Firm-level Analysis** 2021  
 American Economic Journal: Macroeconomics 13, no. 4 (2021): 182-245.  
 Joint with Costas Arkolakis and Marc-Andreas Muendler  
 (NBER Working Paper No. 16641)
  
4. **The Geography of Remote Work** 2022  
 Regional Science and Urban Economics, Volume 93, March 2022, 103770  
 Joint with Lukas Althoff, Fabian Eckert and Conor Walsh  
 Previously circulated as "The City Paradox: Skilled Services and Remote Work"  
 (NBER Working Paper No. 29181)
  
5. **How Far Goods Travel: Global Transport and Supply Chains from 1965-2020** 2023  
 Journal of Economic Perspectives 37, no. 3 (2023): 3-30.  
 Joint with Woan Foong Wong  
 (NBER Working Paper No. 31167)
  
6. **Markups and Fixed Costs in Generic and Off-Patent Pharmaceutical Markets** 2023  
 The Review of Economics and Statistics (2023) 105 (6): 1606–1614.  
 Joint with Rebecca McKibbin  
 Previously circulated as: "Non-Tariff Barriers and Bargaining in Generic Pharmaceuticals"  
 (NBER Working Paper No. 29206)
  
7. **Entrepot: Hubs, Scale, and Trade Costs** 2024  
 American Economic Journal: Macroeconomics, 16 (4): 239–78. (2024)  
 Joint with Woan Foong Wong and Oren Ziv  
 (NBER Working Paper No. 29015)
  
8. **The Modern Wholesaler: Global Sourcing, Domestic Distribution, and Scale Economies** 2025  
 American Economics Journal: Microeconomics (lead article), 17 (1) 1-40 (2025)  
 (US Census Center for Economic Studies Working Paper 18-49)  
 (NBER Working Paper No. 32036)

## Working Papers

10. **Urban Welfare: Tourism in Barcelona** 2022  
 Joint with Treb Allen, Simon Fuchs, Alberto Graziano, Rocio Madera, and Judit Montoriol-Garriga
  
11. **Aggregate Implications of Firm Heterogeneity: A Nonparametric Analysis of Monopolistic Competition Trade Models** 2024  
 Revise and Resubmit, Journal of Political Economy  
 Previously circulated as "Not-parametric Gravity: Measuring the Macroeconomic Implications of Firm Heterogeneity"  
 Joint with Rodrigo Adao and Costas Arkolakis  
 (NBER Working Paper No. 28081)
  
12. **Urban-Biased Growth: A Macroeconomic Analysis** 2024  
 Previously circulated as "Skilled Scalable Services: The New Urban Bias in Economic Growth"

Joint with Conor Walsh and Fabian Eckert  
(NBER Working Paper No. 30515)

13. [Transshipment Hubs, Trade, and Supply Chains](#) 2024  
Joint with Ahn Do, Woan Foong Wong and Oren Ziv
14. [Quantity Discounts and Distortions: Scale Economies and Incomplete Pass-Through](#) 2025  
Joint with Colin Hottman

## Inactive Working Papers

[Minimum Wage and Retail Price Pass-through: Evidence and Estimates from Consumption Data](#)  
Joint with Jeff Weaver (Currently inactive) 2017

## Other Publications

[Comment on The Servicification of the US Economy: The Role of Startups versus Incumbent Firms](#)  
Edited by Aaron Chatterji, Josh Lerner, Scott Stern, and Michael J. Andrews. National Bureau of Economic Research  
The Role of Innovation and Entrepreneurship in Economic Growth 2021  
National Bureau of Economic Research

[Driving the superstar economy: Skilled tradable services](#)  
Driving the superstar economy: Skilled tradable services 2019  
VOX.EU/CEPR, Joint with Conor Walsh and Fabian Eckert

## Grants

National Science Foundation SES-2018234 (Co-PI with Adao and Arkolakis) - \$365,000 2020-2024  
*Non Parametric Gravity: Quantifying Firm Heterogeneity and Measuring Its Macroeconomic Implications*

## Current Research

[Market Power, Prices, and Productivity](#)  
Joint with Colin Hottman

[Monopoly on the High Seas](#)  
Joint with Phillip Ludwig, Woan Foong Wong and Oren Ziv

[Transshipment Hubs, Trade, and Supply Chains](#)  
Joint with Anh Do, Woan Foong Wong and Oren Ziv

[How Oligopolies Form: Marginal Costs and Locations](#)

[Cheaper by the Dozen: The Implication of Scale Economies in Passthrough](#)

[Non-Rivalries in Production: Implications for Productivity and Growth](#)  
Joint with Xiang Ding

[Agricultural Markups Along the Value Chain](#)  
Joint with Nate Miller and Shuomitro Chatterjee

## Awards, Fellowships

Junior Fellowship in International Trade, Ludwig-Maximilians-Universitat, Munich 2018  
Yale University Dissertation Fellowship 2015-2017  
Samuel K. Bushnell Fellowship 2015-2016  
Cowles Foundation Carl Arvid Anderson Prize Fellowship 2014-2015

Falk Foundation Fellowship	2013-2014
Yale University Doctoral Fellowship	2011-2017
Cowles Foundation and Economic Growth Center Fellowship	2011-2015
Phi Beta Kappa, University of Chicago	2009
Sigma Xi, University of Chicago	2009
Howell Murray Award, University of Chicago Alumni Association	2009
University of Chicago Metcalf Fellow	2008
University of Chicago National Merit Scholarship	2005-2009
IBM Thomas J. Watson Scholarship	2005-2009

## Teaching Experience

Professor, International Trade (Undergraduate-level) 245, Georgetown University	2023
Professor, Data Science, Georgetown University	2023-2025
Professor, International Trade (Masters-level) 542, Georgetown University	2018-2022, 2024
Teaching Assistant, Senior Thesis Seminar 492, Yale University	2017
Teaching Assistant, Introduction to Microeconomics 115, Yale University	2013, 2016
Course Assistant, Calculus III, University of Chicago	2009
Course Assistant, Calculus II, University of Chicago	2008
Course Assistant, Elementary Functions and Calculus III, University of Chicago	2007

### Dissertation Committee Member/Letter Writer (first placement):

Cam Healy	expected 2025
Philipp Ludwig (National University of Singapore)	2025
Meixi Wan (Green Climate Fund)	2024
Yihui Fu (China Investment Corporation)	2023
Gretchen Sileo (Temple - Letter Writer Only)	2023
Jacquelyn Pavilon (Center for Migration Studies)	2021
Yangyang Wang (Amazon)	2021

## Professional Activities:

### Referee for:

American Economic Review, American Economic Journal: Insights, American Economic Journal: Applied Economics, American Economic Journal: Macroeconomics, American Economic Journal: Microeconomics, American Economic Journal: Economic Policy, Canadian Journal of Economics, Econometrica, Economica, Economic Letters, Economica, Energy Economics, European Economic Review, International Economic Review, Journal of the Association of Environmental and Resource Economists, Journal of Development Economics, Journal of Environmental Economics and Management, Journal of International Economics, Journal of Law and Economics, Journal of Political Economy, Journal of Political Economy: Microeconomics, Journal of Public Economics, Journal of the European Economic Association, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Review of Industrial Organization, Review of International Economics, World Bank Economic Review, National Science Foundation (Grant Review), Smith Richardson Foundation (Grant Review)

### Media Mentions/Coverage:

National Public Radio's Marketplace, New York Times, Associated Press, Quartz.com, Vox.com's Today Explained, The Economist, Bloomberg

### Service:

Georgetown University SFS Faculty Chair Nominating Committee	2025
Georgetown University BSFS International Economics Major Field Chair	2022-current
Georgetown University Honor Council	2019-2020, 2024-2025
Washington DC Industrial Organization Day (Co-Organizer)	2020

Georgetown International Economics Seminar (Co-Organizer)

2020-current

**Consultant for:**

Charles River Associates (CRA International)

Outside Consultant

2012

Associate, Competition Economics

2009-2011

**Other Affiliations:**

American Economic Association

Econometric Society

US Census, Special Sworn Status

Principal Investigator: Project 1286: Wholesaler Growth and Vertical Integration in Trade

Co-Principal Investigator: Project 1518: Domestic and Export Supply Chains in US Agriculture

Principal Investigator: Project 2193: Aggregate Market Power

**Seminars/Presentations (including scheduled):**

**2025:** William and Mary College, Inter-American Development Bank, US Treasury Department, US Census Bureau, CESifo Area Conference on Global Economy (Munich), Mid Atlantic Trade Workshop (Duke University)

**2024:** St. Louis Federal Reserve, Georgetown University - Qatar, New York University - Abu Dhabi, Pennsylvania State University College Station

**2023:** National Bureau of Economic Research - Economics of Transportation in 21st Century

**2022:** American Economic Association/ASSA, U.S. Bureau of Labor Statistics, Syracuse University, Northwestern University, Paris School of Economics/Sciences Po Paris, University of Southern California, Dallas Federal Reserve

**2021:** American Economic Association/ASSA, Harvard/Massachusetts Institute of Technology Joint Seminar, FIW Conference International Economics Conference, Virtual International Trade and Macro Seminar, SAET - Seoul Korea, Princeton University, University of Melbourne, Hamilton College/Colgate University Joint Seminar, Indian School of Business

**2020:** Paris School Of Economics\* , University of California at Berkeley - Haas School of Business , Warwick University\* , University of Hong Kong\* , SAET - Seoul Korea\* , Bureau of Labor Statistics\* , Bureau of Economic Analysis\* , Technology & Declining Economic Dynamism 2020 (Boston University) , Empirical Investigations in Trade and Investment (Fukuoka Japan)\* , University of California at Berkeley (Economics), National Bureau of Economic Research - Winter International Trade and Investment, Boston University, Empirical Trade Online Seminar  
\*Cancelled/Delayed due to COVID-19

**2019:** University of Virginia, International Industrial Organization Conference, Boston, Bates White Life Sciences Symposium, Washington, DC, Washington Area International Trade Symposium (WAITS) Conference, Washington DC Industrial Organization Day, US Congressional Budget Office, National Bureau of Economic Research - Cities, Labor Markets, and the Global Economy, Federal Trade Commission - Microeconomics Conference

**2018:** New York University Trade Jamboree, Empirical Investigations in Trade and Investment (Tokyo, Japan), Florida State University, Brandeis University, Ludwig-Maximilians-Universitat, Munich, Heinrich-Heine-Universitat Dusseldorf, National Bureau of Economic Research Summer Industrial Organization Conference, National Bureau of Economic Research - The Rise of the Megafirm: Causes and Consequences for Labor and Product Markets, US Department of Justice, Georgetown University

**2017:** Harvard Business School, Pennsylvania State University, University of British Columbia Sauder School of Business, University of California Santa Cruz, University of Chicago Booth School of Business, Columbia Business School, University of Southern California, Cornerstone Research, Georgetown University Department of Economics, Georgetown University School of Foreign Service, DC Industrial Organization Day, Dartmouth College, University of California Los Angeles, Empirical Investigations in International Trade (Washington, DC), United States Census Bureau - Center for Economic Studies

**2016:** EconCon (Princeton, NJ), Western Economic Association International Conference (Selected for the Graduate Student Workshop), Yale Industrial Organization Workshop, Yale International Trade Prospectus Workshop, Charles River Associates

**2015:** Federal Statistical Research Data Center Annual Conference (Stanford, CA), Yale Industrial Organization and International Trade Prospectus Workshops

**Discussant/Chair:**

DC IO Data, 2025

Mid-Atlantic International Trade Workshop, Richmond VA, 2023

NBER Conference: The Role of Innovation and Entrepreneurship, 2020

International Industrial Organization Conference, Boston, 2019 (Session Chair + Discussant)

AEA Meetings, Atlanta, 2019

Mid-Atlantic International Trade Workshop, Washington DC, 2018

Empirical Investigations in Trade and Investment, Keio University, Tokyo Japan, 2018

AEA Meetings, Philadelphia, 2018

Northeast Workshop on Energy Policy and Environmental Economics, Dartmouth College, 2017

Western Economic Association International Conference, Portland, Oregon, 2016